

How HPE GreenLake is rewriting the rules of ITaaS

What's holding you back from moving your business to the next level?

Agility needs are raising the bar: Organizations are challenged to be flexible and agile to support new business

initiatives, provide IT service and data aggregation in new locations, and deal with surges in compute needs. IT resources caught up in routine to-do lists: A survey conducted by IDC suggests that IT resources spend about 80% of their time on IT operations or undifferentiated heavy lifting.¹

Soaring data center costs:

Organizations are struggling with the costs associated with upgrading and maintaining hardware assets.

Embrace these challenges head-on with IT as a service (ITaaS)

An all-in, turnkey solution that gives you hassle-free access—no need to own, manage, or understand the underlying resources—to various data center assets such as servers, storage, networks, and cloud-based infrastructure

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Includes self-service capabilities for service provisioning and administration

Enables consistency and predictability of budget with a flat fee spread over your maintenance contract Offers an excellent alternative to CAPEX models; various services can be bundled with a device

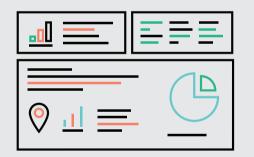


The shift from build to consume is quickly gaining ground



By 2020, consumption-based procurement in data centers will outweigh traditional procurement with improved as-a-service models, accounting for 40% of enterprise IT infrastructure spending.²

53% of enterprises have repatriated or are considering moving workloads back to traditional infrastructure, but also want cloud experience on-premises.³



Experience cloud-like flexibility and on-premises control with HPE GreenLake

A hybrid infrastructure service that offers on-demand capacity and planning, combining the agility and economics of public cloud with the security and performance of on-premises IT. Choose from a catalog of complete, curated solutions that deliver IT outcomes with hardware, software, and expertise on-premises in a pay-per-use model.

Get rolling with outcome-based IT consumption

Depending on your needs, level of expertise, and in-house IT resources, choose between:

- Preconfigured, end-to-end HPE GreenLake solutions that deliver the fastest time to value for outcomes—Apache Hadoop, backup, open source database platform, and SAP HANA®
- Modular HPE GreenLake solutions that offer choice of infrastructure such as containers, Microsoft® Azure Stack, storage, VMs, high performance computing (HPC), and other technologies from HPE

7 reasons to choose HPE GreenLake



Consume IT on your terms. Visit hpe.com/greenlake

Check if the document is available in the language of your choice.



¹ "As a Service" IT Consumption Model for Digital Business Innovation, IDC Technology Spotlight, January 2018 ^{2,3} Why You Need Everything as a Service, IDC info brief, March 2018

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