

The Total Economic Impact™ Of HPE GreenLake Flex Capacity

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HPE GreenLake Flex Capacity is a scalable IT infrastructure service that provides a consumption-based IT model aligned to capacity usage. Organizations get personalized support to augment their IT teams, freeing up internal resources to focus on more value-added and innovative opportunities. This flexible hybrid IT model provides organizations with the agility to scale and grow fast without the burden of identifying and procuring new infrastructure.

SUMMARY OF BENEFITS

Three-year risk-adjusted

\$8.4M

Faster
time-to-market
of deploying
global IT
projects

\$2.7M

Capex
savings
from avoided
server and
storage costs

\$1.2M

Reduction
in external
professional
services /
contractor
costs

\$1.1M

IT
productivity
gains

166%
ROI

\$8.3M
NPV

<6
months
PAYBACK

HPE GREENLAKE FLEX CAPACITY BY THE NUMBERS



65%

Shortened time-to-market for
deploying global IT projects



30%

Capex savings due to
eliminated need for
overprovisioning



90%

Reduction in support /
professional services costs



40%

Increased IT team productivity
by reducing the support load
on IT

VOICE OF THE CUSTOMER

“HPE GreenLake Flex Capacity provides us with the on-demand capacity and agility that we need. To satisfy and continue to offer our customers a great experience, we need to have the flexibility to make business decisions and the IT infrastructure capacity to help execute.”

Global network data manager, online retail company

“Our IT vision is to be in the cloud. However, with a large data center, we need the control and security of critical applications and workloads to be on-premises. HPE GreenLake Flex Capacity provides us with the best of both worlds while significantly reducing our costs and improving our IT productivity managing in this model.”

Storage architect, global consulting company



Read the
full study

This document is an abridged version of a case study commissioned by HPE titled: The Total Economic Impact Of HPE GreenLake Flex Capacity: Business Benefits And Cost Savings Enabled By HPE GreenLake Flex Capacity, May 2018.

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