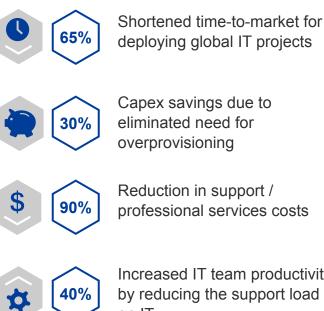
## The Total Economic Impact<sup>™</sup> **Of HPE GreenLake Flex Capacity**

HPE GreenLake Flex Capacity is a scalable IT infrastructure service that provides a consumption-based IT model aligned to capacity usage. Organizations get personalized support to augment their IT teams, freeing up internal resources to focus on more value-added and innovative opportunities. This flexible hybrid IT model provides organizations with the agility to scale and grow fast without the burden of identifying and procuring new infrastructure

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## HPE GREENLAKE FLEX CAPACITY BY THE NUMBERS



Capex savings due to eliminated need for

Reduction in support / professional services costs

Increased IT team productivity by reducing the support load on IT

## **VOICE OF THE CUSTOMER**

"HPE GreenLake Flex Capacity provides us with the on-demand capacity and agility that we need. To satisfy and continue to offer our customers a great experience, we need to have the flexibility to make business decisions and the IT infrastructure capacity to help execute."

Global network data manager, online retail company

"Our IT vision is to be in the cloud. However, with a large data center, we need the control and security of critical applications and workloads to be on-premises. HPE GreenLake Flex Capacity provides us with the best of both worlds while significantly reducing our costs and improving our IT productivity managing in this model."

Storage architect, global consulting company

This document is an abridged version of a case study commissioned by HPE titled: The Total Economic Impact Of HPE GreenLake Flex Capacity: Business Benefits And Cost Savings Enabled By HPE GreenLake Flex Capacity, May 2018.

Commissioned By



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